

# Key Features Document

## Karakterističi Ewlenin

Flexible Savings &  
Investments Plan

**HSBC**   

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**Insurance**



## Key features

This document outlines the main features of the HSBC Life Assurance (Malta) Ltd. Flexible Savings and Investments Plan – Single Premium and FSIP Regular Options. You should read it in conjunction with the brochure and your personal quotation. Please read it carefully and keep it with your plan documents. Full details are contained in the Policy Terms and Conditions. A copy is available on request from HSBC Life Assurance (Malta) Ltd. (hereafter to be referred to as “HSBC Life”).

Any dispute relating to this policy shall be subject to the exclusive jurisdiction of the Maltese courts. All policies are governed by the laws of Malta.

Terms defined in the Key Features Document shall have the same meaning as provided for in the Policy Terms and Conditions except if specifically defined herein.

## Aims of the plan

The plan is a unit-linked life assurance investment plan with a range of local and international sub funds backed by underlying assets held in a range of currencies. The plan allows you to participate in the HLM Unit-Linked funds (“funds”). It is a cost-effective route to indirectly invest in global and local financial markets.

Not all funds may be available for investment at all times.

The plan offers the flexibility to switch between funds allowing you to react to market developments.

The plan aims to provide a lump sum payment on maturity.

## Additional Protection available on the FSIP Regular Option

The Flexible Savings and Investments Plan – FSIP Regular Option offers you a choice of additional life assurance and disability benefits to protect yourself, your spouse and dependants. The additional protection (hereafter to be referred to as “Additional Benefits”), include:-

- Additional Term Cover
- Accidental Death Benefit
- Permanent Total and Partial Disability
- Critical Illness
- Waiver of Premium

## Karatteristiċi ewlenin

Dan id-dokument jagħti ħarsa lejn il-karatteristiċi ewlenin tal-*Flexible Savings and Investments Plan (FSIP Single and FSIP Regular options)* tal-HSBC Life Assurance (Malta) Ltd. Għandek taqra dan id-dokument flimkien mal-*brochure* u mal-kwotazzjoni personali tiegħek. Inhegġguk taqrah sew u żżommu mad-dokumenti tal-pjan. Issib id-dettalji shaħ fit-Termini u Kundizzjonijiet tal-Polza. Tista’ titlob li tinghatalek kopja tagħhom minghand l-HSBC Life Assurance (Malta) Ltd. (‘il quddiem imsejha “HSBC Life”).

Kull tilwima għar-rigward ta’ din il-polza taqa’ esklussivament taħt il-ġurisdizzjoni tal-Qrati Maltin. Il-poloż kollha huma regolati skont il-liġijiet ta’ Malta.

It-termini wżati fid-Dokument tal-Karatteristiċi Ewlenin għandhom l-istess tifsira mogħtija lilhom fit-Termini u Kundizzjonijiet tal-Polza, hlief fejn tinghata definizzjoni speċifika f’dan id-dokument.

## L-għanijiet tal-pjan

Il-pjan huwa pjan *unit-linked* ta’ investiment għas-sigurtà fuq il-hajja, li għandu firxa ta’ *sub-funds* lokali u internazzjonali li għandhom il-baži tagħhom f’assi miżmuma f’ muniti diversi u jiffurmaw il-baži tal-*HLM Unit-Linked funds* (“il-fondi”). B’hekk huwa rotta ekonomika biex isir investiment indirett fis-swieq finanzjarji globali u lokali.

Hemm possibiltà li xi fondi ma jkunux dejjem miftuħin għall-investiment.

Il-pjan joffri l-flessibiltà li taqleb minn fond għall-iehor biex tkun tista’ tirreagixxi għall-iżviluppi fis-suq.

Il-pjan jimmira li jhallas somma waħda f’daqqa meta l-polza timmatura.

## Harsien addizzjonali li jinghata fl-FSIP Regular Option

Il-*FSIP Regular Option* joffrilek ħarsien addizzjonali għalik u għall-konjuġi u d-dipendenti tiegħek permezz ta’ għażla ta’ benefiċċji oħra ta’ sigurtà fuq il-hajja u diżabiltà. Il-ħarsien addizzjonali (‘il quddiem imsejjah “il-Benefiċċji Addizzjonali”) jinkludi:-

- Kopertura Addizzjonali fuq il-Hajja
- Benefiċċju għal Mewt b’Disgrazzja
- Benefiċċju għal Diżabiltà Permanenti Totali jew Parzjali
- Benefiċċju għal Mard Kritiku
- Eżenzjoni mill-ħlas tal-Primjum

### Risk factors of the plan

- If you cash in the plan within the first five years, you must pay surrender charges.
- Inflation reduces the purchasing power of the maturity value of your policy.
- Claims for additional benefits will not be paid out unless you disclose any requested material information or if you provide inaccurate information before the plan starts.
- Applications for additional benefits are subject to underwriting. Life cover will commence only after we accept the application.
- The premium for the Critical Illness Benefit is subject to review and may be changed if HSBC Life or the market encounter an adverse claims experience or the applicable reinsurance costs increase, in which case we will advise you accordingly.

### Risk Factors of the HLM Unit-Linked Funds

- Past performance is not necessarily a guide to future performance. The value of investments and the currency in which they are denominated may go down as well as up and you may not get back your original investment.

### When will the policy pay out?

The policy will pay out upon maturity or earlier on the death of the life assured. If additional benefits are chosen (these are described under "What other benefits can I choose?"), the policy will also pay according to the chosen benefit/s. HSBC Life will pay to the designated beneficiary the bid value of the investment upon maturity. If the life assured dies within the policy duration (known as term), HSBC Life will pay to the designated beneficiary the higher of the Guaranteed Life Assurance and the bid value of units, together with any additional term benefit chosen. If however the life assured suffers a disability or illness within the term of the policy, HSBC Life will pay the life assured the sum assured if an appropriate additional benefit had been chosen. The claimed benefit will cease and the policy may continue.

### If Government introduces tax incentives on retirement savings in the future, will I have to start a new plan?

It is important to note that the Flexible Savings and Investments Plan is a private investment product that is not a pension plan. It is not linked in any way with the Malta pension system nor any reform of it that may take place.

However the 2010 Pensions Working Group has recommended the Government to incentivise the conversion of existing financial products on their maturity into pension funds. (Source: Pensions Working Group Final Recommendations Report, December 2010).

### Il-fatturi tar-riskju tal-pjan

- Jekk issarraġ il-pjan fl-ewwel hames snin, tkun trid thallas *s-surrender charges*.
- Minhabba l-inflazzjoni, dak li tista' tixtri bil-flus li ddahhal meta taghlaq il-polza jonqos.
- Ma tiġi milqugħa ebda talba għal benefiċċji addizzjonali jekk qabel ma jkun beda jseħh il-pjan tkun inqas milli tagħti xi informazzjoni materjali mitluba lilek jew tkun tajt informazzjoni mhux korretta.
- Kull applikazzjoni għal benefiċċji addizzjonali trid tiġi sottoskritta. Il-kopertura tal-hajja tibda tghodd biss wara li nkunu aċċettajna l-applikazzjoni.
- Il-primjum għall-Benefiċċju tal-Mard Kritiku jista' jinbidel jekk l-HSBC Life jew is-suq jiffaċċjaw esperjenza kuntrarja ta' klejms jew l-ispejjeż applikkabbli ta' rijassigurazzjoni joghlew. F'dak il-każ nibagħtulek avviż biex ninfurmawk.

### Il-fatturi tar-riskju tal-HLM Unit-Linked Funds

- Ir-riżultati tal-passat ma jservux neċessarjament ta' gwida għar-riżultati tal-futur. Il-valur tal-investimenti u l-muniti li huma denominati fihom jistgħu jitolgħu kif ukoll jinżlu, u jista' jkun li ma tirkuprax l-ammont oriġinali li tkun investejt.

### Il-flus tal-polza meta neħdohom?

Il-flus tal-polza jithallsu meta l-polza timmatura jew mal-mewt tal-assigurat jekk din tiġri qabel. Jekk tkun għażilt xi benefiċċji addizzjonali (minn dawġ deskritti taħt it-titlu "X'benefiċċji ohra nista' naghzel?") il-polza thallas ukoll l-ammonti dovuti skont il-benefiċċji magħżula. L-HSBC Life thallas lill-benefiċjarju nominat il-valur tal-*bid* tal-investment fid-data tal-maturità. Jekk il-persuna assigurata tmut matul il-perijodu tal-polza (imsejjaħ 'it-terminu'), l-HSBC Life thallas lill-benefiċjarju nominat l-ogħla somma bejn l-Assigurazzjoni Garantita fuq il-Hajja u l-valur tal-*bid* tal-*units*, flimkien mal-benefiċċju ta' terminu addizzjonali jekk ikun intgħażel. Madankollu jekk il-persuna assigurata ġġarrab xi diżabilità jew marda matul il-perijodu tal-polza, l-HSBC Life thallas lill-persuna assigurata s-somma assigurata jekk ikun intgħażel il-benefiċċju addizzjonali li japplika. Il-benefiċċju kklejmjat jieqaf u l-polza tista' tibqa' għaddejja.

### Jekk 'il quddiem il-Gvern idahhal xi incentivi fiskali fuq tiffidil għall-irtirar, jien ikolli nibda pjan ġdid?

Huwa importanti li tkun taf li l-*Flexible Savings and Investments Plan* huwa prodott ta' investment privat u mhuxwix pensjoni. M'għandu ebda rabta mas-sistema tal-pensjonijiet f'Malta jew ma' xi riforma li tista' sseħh f'dik is-sistema.

B'danakollu, ir-Rapport tal-2010 tal-Grupp ta' Hidma dwar il-Pensjonijiet irrakkomanda lill-Gvern biex johloq incentivi sabiex prodotti finanzjarji eżistenti li jimaturaw ikunu konvertiti f'fondi ta' pensjoni. (Sors: Rapport tar-Rakkomandazzjonijiet Finali tal-Grupp ta' Hidma dwar il-Pensjonijiet, Diċembru 2010).

## Important considerations

The contract will be on the terms and conditions of the policy document. This document, which includes full details of the Flexible Savings and Investments Plan is available on request from HSBC Life. This document should not be used as a basis for making a decision on your investment but should be used in conjunction with the fund fact sheets. These are available at any HSBC Branch in Malta and Gozo, directly from HSBC Life or online by visiting [www.hsbc.com.mt](http://www.hsbc.com.mt). This document has been prepared on HSBC Life's understanding of current legislation, tax laws and Inland Revenue practice at the time of publication. The applicable laws and legislation may change in the future. HSBC Life has taken all reasonable care to ensure that the details provided are accurate. To the best of its knowledge, no other material facts have been omitted which could make this document misleading in any respect.

## Section 1: Product Features

Table 1 – General Features

Type of Plan	The Flexible Savings and Investments Plan is available in two options, namely the Single Premium and Regular Premium. The plan offers you the possibility to invest in a number of HLM Unit-Linked funds.
Shortest Term	5 years* The policy may be surrendered before the minimum 5 year period and the applicable surrender charges will apply. Please refer to Table 4 – 'Fees and Charges'. * The Shortest Term is 10 years if you opt for a premium of between €75 and €99.99 monthly on the FSIP Regular Option.
Longest Term	45 years (subject to the maximum age of 75) At maturity you can extend the policy term for a further period of not less than one year. The maximum age is 99 (ANB100)
Minimum Age at Entry	Investment Policyholder (owner) – After 18th Birthday (ANB 19) Life Insured – After 3 months (ANB 1) Additional Benefits (FSIP Regular Option) – Please refer to the Table 7 – 'General Features of Additional Benefits' for full details.
Maximum Age at Entry	Investment – 69 years (ANB 70) Additional Benefits (FSIP Regular Option) – Please refer to Table 7 – 'General Features of Additional Benefits' for full details.
Benefit Stop Age	Investment: – 74 years (ANB75) At maturity you can extend the policy term for a further period of not less than one year. The maximum is age 99 (ANB100) Additional Benefits (FSIP Regular Option): - have their own specific limits. Please refer to Table 7 – 'General Features of Additional Benefits' for full details.

## Konsiderazzjonijiet importanti

Il-kuntratt ikun skont it-termini u kundizzjonijiet tad-dokument tal-polza. Dan id-dokument fih id-dettalji kollha tal-*Flexible Savings and Investments Plan*, u tista' titlob kopja tiegħu mingħand l-HSBC Life. Dan id-dokument m'għandux jintuża' biex fuqu tibbaża d-deċizzjonijiet tal-investment tiegħek, imma għandek tużah flimkien mal-*fund fact sheets*. Dawn tista' ssibhom fi kwalunkwe fergħa tal-HSBC f'Malta u Għawdex, iġġibhom direttament mingħand l-HSBC Life jew billi żżur is-sit *online* [www.hsbc.com.mt](http://www.hsbc.com.mt). Dan id-dokument thejja fil-kuntest tal-leġislazzjoni li hemm illum u tal-liġijiet u prattika uffiċjali dwar it-taxxa skont kif inhuma u skont kif tifhimhom l-HSBC Life fid-data tal-pubblikazzjoni. Il-liġijiet u l-leġislazzjoni li japplikaw jistgħu jinbidlu fil-futur. L-HSBC Life tat l-attenzjoni kollha li kien jixraq biex tara li d-dettalji mogħtija jkunu korretti u sa fejn taf, ma thalla barra ebda fatt materjali hekk li dan id-dokument ikun b'xi mod ta' diżgwid.

## L-ewwel sezzjoni: Karatteristiċi tal-Prodott

Tabella Nru 1 – Karatteristiċi Ġenerali

Tip ta' Pjan	Il- <i>Flexible Savings and Investments Plan</i> għandu żewġ opzjonijiet, dik ta' <i>FSIP Single</i> u <i>FSIP Regular</i> . Il-pjan joffrilek il-possibbiltà li tinvesti f'għadd tal- <i>HLM Unit-Linked funds</i> .
L-Iqsar Terminu	5 snin* Il-polza tista' tingħalaq qabel il-perijodu minimu ta' 5 snin. F'dak il-każ hemm <i>surrender charges</i> li jridu jithallsu. Ara t-Tabella Nru 4 – 'Drittijiet u Spejjeż' *L-Iqsar Terminu hu ta' 10 snin jekk tagħzel primjum ta' bejn €75 u €99.99 fix-xahar taht l- <i>FSIP Regular</i> .
L-Irtwal Terminu	45 sena (sakemm l-età massima hi ta' 75 sena) Meta l-polza timmatura, tista' testendilha t-terminu b'perijodu iehor ta' mhux anqas minn sena. Letà massima hi ta' 99 sena magħluqa.
L-Iżgħar Età għad-Dhul	Investment Id-detentur tal-polza – 18-il sena magħluqa L-assigurat – tliet (3) xhur magħluqa Benefiċċji Addizzjonali taht l- <i>FSIP Regular</i> – Ara d-dettalji kollha fit-Tabella Nru 7 – 'Karatteristiċi Ġenerali tal-Benefiċċji Addizzjonali'.
L-Akbar Età għad-Dhul	Investment – 69 sena magħluqa Benefiċċji Addizzjonali taht l- <i>FSIP Regular</i> – Ara d-dettalji kollha fit-Tabella Nru 7 – 'Karatteristiċi Ġenerali tal-Benefiċċji Addizzjonali'.
L-Età meta Jieqfu l-Benefiċċji	Investment: – 74 sena magħluqa Meta l-polza timmatura, tista' testendilha t-terminu b'perijodu iehor ta' mhux anqas minn sena. Letà massima hi ta' 99 sena magħluqa. Benefiċċji Addizzjonali taht l- <i>FSIP Regular</i> – għandhom limiti li japplikaw speċifikament għalihom. Ara d-dettalji kollha fit-Tabella Nru 7 – 'Karatteristiċi Ġenerali tal-Benefiċċji Addizzjonali'.

Table 1 – General Features (Continued)

Life / Lives Assured	<p>The policy proceeds are paid out on the death of the life assured.</p> <p>The life or lives assured must be chosen when taking out the plan. You cannot add a person to, or remove them from an existing plan at a later stage.</p> <p>The Policy can cover the life of another person who is different from the owner.</p> <p>The Policy can cover a:- Single Life:- One (1) Life Assured; or Joint Life:- The policy can cover up to two (2) lives assured. It will pay out on the first death of either of the lives assured and the policy will then end.</p>
Beneficiaries	You can designate up to 4 beneficiaries. Upon maturity or death of the life insured, HSBC Life will pay the proceeds to the designated beneficiary/ies.
Additional Benefits (FSIP Regular Option)	<p>On commencement of the policy or on any future premium payment date, you can choose additional benefits subject to acceptance by HSBC Life. The options available under Additional Benefits are:</p> <ul style="list-style-type: none"> <li>• Additional Term Cover</li> <li>• Accidental Death Benefit</li> <li>• Permanent Total and Partial Disability</li> <li>• Critical Illness</li> <li>• Waiver of Premium</li> </ul> <p>Please refer to Table 7 – ‘General Features of Additional Benefits’.</p>
Limited Life Cover (FSIP Single Option)	The plan provides the added benefit of limited life cover. In the event of death of the life assured, 101% of the bid price of the units in the funds is paid. This guaranteed life assurance element remains in force until the life assured reaches the age of 61. After this, only the bid value of units is paid.
Guaranteed Life Cover (FSIP Regular Option)	<p>The plan automatically comes with a Guaranteed Life Assurance of €2,500. This limited life cover is given free of charge.</p> <p>If the life assured dies before the age of 61, the policy will pay out the value of the policy account or the Guaranteed Life Assurance of €2,500 whichever is the greater.</p>

Table 2 – Premium

Your Commitment	You agree to pay the premium due throughout the term of your policy.	
Premium Frequency	FSIP Single Option	FSIP Regular Option
	One time	Monthly
	Ad-hoc	Quarterly
		Half-Yearly
		Annually

Tabella Nru 1 – Karatteristiċi Ġenerali (Tkompli)

Hajja Assigurata jew Hajjiet Assigurati	<p>Il-flus tal-polza jithallsu mal-mewt tal-persuna assigurata.</p> <p>Il-hajja jew hajjiet assigurati jridu jintgħazlu meta tapplika għall-pjan. Aktar tard, ma tistax iżżid jew tnaqqas lil xi hadd fuq pjan eżistenti.</p> <p>Il-Polza tista’ tkopri l-hajja ta’ persuna differenti, li ma tkunx id-detentur tal-polza.</p> <p>Il-Polza tista’ tkopri:- Hajja Unika:- Assigurat Wiehed (1); jew Hajjiet Kongunti:- Sa massimu ta’ żewġ (2) persuni assigurati. Il-flus tal-polza jithallsu mal-mewt tal-ewwel persuna assigurata li tmut mit-tnejn u l-polza tintemm minnufih.</p>
Benefiċjarji	Tista’ tinnomima sa erba’ (4) benefiċjarji. Meta l-polza taghlaq jew imut l-assigurat, l-HSBC Life thallas il-flus tal-polza lill-benefiċjarju/i nominat/i.
Benefiċċji Addizzjonali (FSIP Regular Option)	<p>Fil-bidu tal-polza, jew f’kull data futura meta jkun imiss jithallas il-primjum, tista’ tagħzel benefiċċji addizzjonali, sakemm dawn jiġu approvati mill-HSBC Life. L-għażliet li għandek bhala Benefiċċji Addizzjonali huma:</p> <ul style="list-style-type: none"> <li>• Kopertura Addizzjonali fuq il-Hajja</li> <li>• Benefiċċju għal Mewt b’Disgrazzja</li> <li>• Benefiċċju għal Diżabilità Permanenti Totali jew Parzjali</li> <li>• Benefiċċju għal Mard Kritiku</li> <li>• Eżenzjoni mill-hlas tal-Primjum.</li> </ul> <p>Ara t-Tabella Nru 7 – ‘Karatteristiċi Ġenerali tal-Benefiċċji Addizzjonali’.</p>
Kopertura Limitata għall-Hajja (FSIP Single Option)	Il-pjan jipprovdi l-benefiċċju miżjud ta’ kopertura limitata għall-hajja. Fl-eventwalità tal-mewt tal-persuna assigurata, jithallas 101% tal-prezz tal-bid tal-units fil-fondi. Dan l-element ta’ assigurarazzjoni garantita fuq il-hajja jibqa’ fis-sehh sakemm il-persuna assigurata taghlaq il-61 sena. Wara dan, jithallas biss il-valur tal-bid tal-units.
Kopertura Garantita għall-Hajja (FSIP Regular Option)	<p>Il-pjan għandu awtomatikament Assigurarazzjoni Garantita fuq il-Hajja ta’ €2,500. Din il-kopertura limitata fuq il-hajja tinghata b’xejn.</p> <p>Jekk il-persuna assigurata tmut qabel ma taghlaq il-61 sena, il-polza thallas l-ogħla ammont bejn il-valur li jkun hemm fil-kont tal-polza u l-Assigurarazzjoni Garantita fuq il-Hajja ta’ €2,500.</p>

Tabella Nru 2 – Il-Primjum

L-Obligazzjoni Tieghek	Int tiftiehem li thallas il-primjum dovut matul it-terminu tal-polza.	
Kemm-il Darba Jithallas il-Primjum	FSIP Single	FSIP Regular
	Darba	Kull xahar
	Ad-hoc	Kull tliet xhur
		Kull sitt xhur
		Kull sena

Table 2 – Premium (Continued)

Minimum Premium	You can choose the amount and frequency subject to the following minimum limits:	
	FSIP Single Option	FSIP Regular Option (10yrs minimum term)
	€5,000 one time	€75 Monthly
		€225 Quarterly
	€450 Half-Yearly	€300 Quarterly
	€900 Annually	€600 Half-Yearly
		€1,200 Annually
Payment Method	FSIP Single Option	FSIP Regular Option
	Debit from a bank account	Direct Debit
		Standing Order
		Cash/Cheque (Available for Annual frequency only)
Add On Premium	You are allowed to effect premium deposits at any time, other than the normal premium subject to a minimum additional premium of €5,000.	
Increase Premium (FSIP Regular Option)	You are allowed to increase your regular premium anytime, without maximum.	
Decrease Premium (FSIP Regular Option)	You are allowed to decrease your regular premium anytime, subject to the minimum premium shown above.	
Premium Holiday (FSIP Regular Option)	Premiums can be suspended at any time during the life of the policy. You can resume contribution payments, as long as your policy still has a value. The premium holiday facility can be renewed annually after completing a financial planning review and is subject to the company's discretion. Any premium holidays will decrease your end benefits and will also result in the termination of any additional benefits you may have chosen.	
Partial Withdrawals from the Policy	Partial Withdrawals from the policy are allowed at any time subject to holding a minimum of:	
	FSIP Single Option	FSIP Regular Option
	€5,000	€2,500
	The minimum holding in any fund is €250.	
	Partial withdrawal charges may apply. Please refer to Table 4 – 'Fees and Charges' for full details	

Tabella Nru 2 – Il-Primjum (Tkompil)

X'inhu l-Anqas Primjum li Jithallas	Tista' taghzel int l-ammont li thallas u l-frekwenza, bil-kundizzjoni li żżomm mal-limiti li jidher hawn taht:		
	FSIP Single	FSIP Regular (terminu minimu 10 snin)	FSIP Regular (terminu minimu 5 snin)
	€5,000 ta' darba	€75 fix-xahar	€100 fix-xahar
		€225 kull tliet xhur	€300 kull tliet xhur
	€450 kull sitt xhur	€600 kull sitt xhur	
	€900 fis-sena	€1,200 fis-sena	
Kif Jithallas il-Primjum	FSIP Single	FSIP Regular	
	B'debitu minn kont bankarju	B'debitu dirett	
		Bi standing order	
		Bi flus jew ček (japplika biss ghal min ihallas darba fis-sena)	
Primjum Miżjud	Apparti l-primjum normali, tista' taghmel depożitu ta' primjums żejda kull meta trid, li ma jkunx anqas minn €5,000.		
Żieda fil-Primjum (FSIP Regular Option)	Tista' żied l-ammont ta' primjum regolari li thallas meta trid, minghajr limitu.		
Tnaqqis fil-Primjum (FSIP Regular Option)	Tista' tnaqqas l-ammont ta' primjum regolari li thallas meta trid, sakemm jithallas l-ammont muri hawn fuq bhala l-anqas primjum.		
Eżenzjoni mill-Hlas tal-Primjum (FSIP Regular Option)	Il-primjums jistghu jiġu sospizi meta trid matul iż-żmien kollu tal-polza. Sakemm il-polza tieghek jibqa' jkollha valur, inti tista' terġa' t'ibda thallashom. Il-faċilità ta' eżenzjoni mill-hlas tal-primjum tista' tiġġedded kull sena wara li jsir Financial Planning Review u hija suġġetta ghad diskrezzjoni tal-kumpanija. Il-perijodi ta' eżenzjoni jnaqqasulek mill-benefiċċji li tirċievi fl-ahhar, u jirrizultaw ukoll fit-terminazzjoni ta' kull benefiċċju addizzjonali li setghu ntgħażlu minnek.		
Ġbid Parzjali mill-Polza	Jista' jsir ġbid parzjali ta' flus mill-polza, sakemm jinżamm fiha ammont minimu ta':		
	FSIP Single	FSIP Regular	
	€5,000	€2,500	
	L-anqas ammont li jista' jkun hemm f'kull fond huwa ta' €250.		
	F'każ ta' ġbid parzjali ta' flus, xi spejjeż jistghu japplikaw. Ara t-Tabella Nru 4 – 'Drittijiet u Spejjeż' ghad-dettalji kollha.		

Table 2 – Premium (Continued)

Policy Surrender	You may surrender your policy at any time. Policy surrender charges apply. Please refer to the Table 4 – ‘Fees and Charges’ for full details.
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Table 3 – Fund Switching &amp; Premium Redirection

Fund Switching	You may transfer all or part of the units in the funds that you had selected at any time to other funds. This is known as “switching” and it involves cancelling units in one fund and purchasing units in another fund/s.  This is done on a bid-to-bid basis. This means that you will not be charged the bid/offer spread when switching.  Refer to Table 4 – ‘Fees and Charges’ for more information.
Minimum Balance	When switching, you can either transfer all the units to a new fund, leaving a nil balance in the originating fund, or maintain the originating fund open with a value of not less than €250.
Switching Charges	Please refer to the Table 4 – ‘Fees and Charges’ for full details.
Premium Redirection (FSIP Regular Option)	Future contributions and <i>ad hoc</i> lump sum contributions, can be routed to selected funds, different from the current selection, by means of a “fund redirection”. Redirections are currently free of charge.

Table 4 – Fees and Charges

Premium Allocation	Upon receipt of the initial premium, HSBC Life will use that portion of the contribution available for investment to purchase units in the funds at the offer price determined on the next valuation after the policy is issued and at the fund proportions chosen by you.  Subsequent premiums are allocated at the next valuation after the premium is paid. The units will be notionally allocated to the policy for the purposes of determining the benefits attributable to the Policyholder although the units are not actually owned by the Policyholder. HSBC Life Assurance will remain the legal owner of the underlying funds and investments.
Premium Allocation Rate	The allocation rate is the proportion of your premium which will be allocated to your policy account to purchase units in the fund/s of your choice. Premium allocation over 100% means that you are benefiting from extra premium allocation.

Tabella Nru 2 – Il-Primjum (Tkompil)

Tifdija tal-Polza	Tista’ taghlaq il-polza meta trid. Ikunu jridu jithallsu <i>s-surrender charges</i> . Ara d-dettalji fit-Tabella Nru 4 – ‘Drittijiet u Spejjeż’.
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Tabella Nru 3 – Qlib tal-Investiment u l-Primjum bejn il-Fondi

Qlib Bejn il-Fondi	Il- <i>units</i> fil-fondi li tkun għażilt tista’, meta trid, tittrasferihom, kollha jew parti minnhom, għal fondi oħra. Dan huwa maghruf bhala “qlib” (switching) u jsir billi jiġu kkanċellati <i>units</i> minn fond u jinxtraw <i>units</i> f’fond(i) alternattiv(i).  Dan isir fuq bażi ta’ <i>bid-to-bid</i> , u jfisser li meta taqleb ma tehel xejn għall-avarija bejn il-prezzijiet tal- <i>offer</i> u <i>l-bid</i> .  Ara t-Tabella Nru 4 - ‘Drittijiet u Spejjeż’ għal aktar informazzjoni.
L-Anqas Bilanċ li Tista’ Żomm	Meta jsir qlib, tista’ jew tittrasferixxi l- <i>units</i> kollha go fond ġdid u ma thalli xejn fil-fond oriġinali, jew inkella żzomm il-fond oriġinali mi fuq ta’ mhux anqas minn €250.
Spejjeż tal-Qlib	Ara t-Tabella Nru 4 – ‘Drittijiet u Spejjeż’ għad-dettalji kollha.
Bdil tal-Fondi li Għalihom Jithallas il-Primjum (FSIP Regular Option)	Huwa permess li jsir “indirizzar mill-ġdid” tal-primjum lejn fondi godda. B’dan, kontribuzzjonijiet li jsiru fil-futur u kontribuzzjonijiet li jsiru bi hlas ta’ somma wahda fdaqqa, jistghu jiġu indirizzati għal fondi magħżula li jkun differenti mill-għażla ta’ fondi li jkun hemm attwalment. Dan l-“indirizzar mill-ġdid” bhalissa jista’ jsir b’xejn.

Tabella Nru 4 - Drittijiet u Spejjeż

Allokazzjoni tal-Primjum	Malli tirċievi l-primjum tal-bidu, l-HSBC Life tuża dik il-porzjon tal-kontribuzzjoni li ssir għall-fini ta’ investiment biex tixtri <i>units</i> fil-fondi bil-prezz tal- <i>offer</i> iffissat meta ssir il-valutazzjoni li jmiss wara li tkun harġet il-polza. Dan taghmlu bi tqassim proporzjonali fuq il-fondi skont ma tkun għażilt int.  Il-primjums li jithallsu wara jiġu allokati meta ssir il-valutazzjoni li jkun imiss wara li jkun thallas il-primjum. Il- <i>units</i> jiġu nozzjonalment allokati lill-polza għall-finijiet tal-kalkolu tal-benefiċċji attribbwi bblid- Detentur tal-Polza, għalkemm dan ma jkunx realment is-sid tal- <i>units</i> . Hija l-HSBC Life Assurance li tibqa’ legalment is-sid tal-fondi u tal-investimenti li jiffurmaw il-baži tal-polza.
Ir-Rata tal-Allokazzjoni tal-Primjum	Ir-rata tal-alkokazzjoni hija dik il-proporzjon tal-primjum li se tkun allokata lill-kont tal-polza tieghek biex jinxtraw <i>units</i> fil-fond(i) magħżul(a) minnek. L-alkokazzjoni tal-primjum aktar minn 100%, tfisser li tkun qed tgawdi minn allokazzjoni żejda tal-primjum.



Table 4 – Fees and Charges (Continued)

Premium Allocation Rates	FSIP Single Option	
	€5,000.00 to €9,999.99	103% (an extra allocation of 3%)
	€10,000.00 to €34,999.99	104% (an extra allocation of 4%)
	€35,000.00 +	105% (an extra allocation of 5%)
	FSIP Regular Option	
	€75.00 to €149.99 monthly	102% (an extra allocation of 2%)
	€150.00 to €299.99 monthly	103.5% (an extra allocation of 3.5%)
	€300.00 +	104.5% (an extra allocation of 4.5%)
Add-On Allocation Rates	If you effect add-ons (voluntary premium deposits at any time), your premium will be allocated as follows:	
	FSIP Single Option and FSIP Regular Option	
	€5,000.00 to €9,999.99	103% (an extra allocation of 3%)
	€10,000.00 to €34,999.99	104% (an extra allocation of 4%)
	€35,000.00 +	105% (an extra allocation of 5%)
Bid/Offer Spread	The difference between the Bid Price and Offer Price on the HLM Unit-Linked funds shall not exceed five (5)% of the Offer Price, unless we notify you, from time to time, of such greater value.	

Tabella Nru 4 - Drittijiet u Spejjeż (Tkompil)

Ir-Rati tal-Allokazzjoni tal-Primjum	FSIP Single	
	€5,000.00 sa €9,999.99	103% (allokazzjoni żejda ta' 3%)
	€10,000.00 sa €34,999.99	104% (allokazzjoni żejda ta' 4%)
	€35,000.00 +	105% (allokazzjoni żejda ta' 5%)
	FSIP Regular	
	€75.00 sa €149.99 fix-xahar	102% (allokazzjoni żejda ta' 2%)
	€150.00 sa €299.99 fix-xahar	103.5% (allokazzjoni żejda ta' 3.5%)
	€300.00 +	104.5% (allokazzjoni żejda ta' 4.5%)
Rati ta' Allokazzjoni ta' Primjums Miżjuda	Jekk thallas primjums b'zieda (ammonti żejda ta' primjum imhallsa volontarjament meta joghǧbok), il-primjum jiġi allokati kif ġej:	
	FSIP Single u FSIP Regular	
	€5,000.00 sa €9,999.99	103% (allokazzjoni żejda ta' 3%)
	€10,000.00 sa €34,999.99	104% (allokazzjoni żejda ta' 4%)
	€35,000.00 +	105% (allokazzjoni żejda ta' 5%)
Differenza bejn il-Prezz tal-bid u tal-offer	Id-differenza bejn il-prezz tal-bid u l-prezz tal-offer fuq il-fondi HLM Unit-Linked ma jistax ikun ta' aktar minn hamsa (5)% mill-prezz tal-offer, sakemm minn żmien għal żmien ma ninfurmawkx b'valur akbar.	

Table 4 – Fees and Charges (Continued)

Surrender Charges	If you surrender your policy or effect a partial withdrawal before 5 years have passed since inception, the bid value of the policy units will be reduced by a surrender factor as follows:			
	FSIP Single Option		FSIP Regular Option	
	Year 1	2.5%	Year 1	10%
	Year 2	2%	Year 2	8%
	Year 3	1.5%	Year 3	6%
	Year 4	1%	Year 4	4%
	Year 5	0.5%	Year 5	1%
	Year 6+	0%	Year 6+	0%
	The surrender value of the policy will be the bid value of the units (underlying value of the units) allocated to the policy calculated on the first valuation date less the surrender factor.			
	Please note that early withdrawal of your investment will be processed upon receipt of your written instructions. If you cancel the application after medical tests have been carried out and the premium remains unchanged (standard) after the underwriting assessment, you will pay the cost of the medical tests or the premium, which is the lower			
Switching Charges	The first two switches in a calendar year are free of charge; 3rd switch is subject to a €50 charge; 4th switch and subsequent switches are subject to a charge of €25 each.			
Annual Management Charge	The underlying fund/s in the HLM Unit-Linked funds are subject to an annual management charge of up to 1.5% that is reflected in the unit price.			
Foreign Exchange Charge	HLM Unit-Linked Funds which invest in underlying funds denominated in foreign currency incur foreign exchange charges by the bank at the point of entry or exit of funds. Customers benefit from lower global bulk transaction charges where HSBC Life effect one payment on behalf of a large number of policyholders.			

Tabella Nru 4 – Drittijiet u Spejjeż (Tkompil)

Spejjeż ta' Tifdija	Jekk taghlaq il-polza jew taghmel ġbid parzjali ta' flus minnha qabel ma' jkunu għaddew hames (5) snin minn mindu b'diet, il-valur tal- <i>bid</i> tal- <i>units</i> tal-polza jtnaqqas b'fattur ta' fidi kif ġej:			
	FSIP Single		FSIP Regular	
	Sena 1	2.5%	Sena 1	10%
	Sena 2	2%	Sena 2	8%
	Sena 3	1.5%	Sena 3	6%
	Sena 4	1%	Sena 4	4%
	Sena 5	0.5%	Sena 5	1%
	Sena 6+	0%	Sena 6+	0%
	<i>Is-surrender value</i> tal-polza jkun il-valur tal- <i>bid</i> tal- <i>units</i> (valur tal-bażi tal-unità) allokati lill-polza, kif maħdum fl-ewwel data tal-valutazzjoni u wara li jkun tnaqqas minnu <i>is-surrender factor</i> .			
	Jekk tiddeċiedi li tirtira l-investment tieghek kmieni, l-iproċessar rilevanti jibda malli jaslu l-istruzzjonijiet tieghek bil-miktub. Jekk tikkanċella l-applikazzjoni tieghek wara li jkunu saru t-testijiet mediċi u l-primjum jibqa' mhux mibdul ( <i>standard</i> ) wara li tkun saret l-evalwazzjoni għall-approvazzjoni, inti tinalab thallas l-ispejjeż tat-testijiet mediċi jew il-primjum, skont liema jkun l-anqas.			
Drittijiet tal-Qlib minn Fond għall-iehor	L-ewwel darbtejn li jisir qlib f'sena kalendarja jkunu b'xejn. It-tielet darba jrid jithallas dritt ta' €50. Ir-raba' darba u d-drabi ta' wara jrid jithallas dritt ta' €25 kull darba.			
Dritt Annwali ta' Management	Il-fond(i) li hemm fil-bażi tal- <i>HLM Unit-Linked Funds</i> huma soġġetti għal dritt annwali ta' <i>management</i> li jista' jitlea' sa 1.5% u li hu rifless fil-prezz tal- <i>units</i> .			
Spejjeż tal-Kambju	<i>HLM Unit-Linked Funds</i> li jinvestu ġo fondi li huma denominati f'munita barranija jgarrbu spejjeż ta' kambju mill-bank fl-istadju tad-dhul fil-fondi jew hrug minnhom. Il-klijenti jgawdu riduzzjoni fl-ispejjeż peress li l-HSBC Life taghmel tranzazzjonijiet globali bil-kwantità u thallas pagament wiehed f'isem numru kbir ta' klijenti.			

Table 4 – Fees and Charges Examples

Policy Fee	No policy fee is deducted either from the premium being paid or from the policy account.
Premium Allocation Example	<p>HSBC will determine the proportion of the premium to be allocated according to the allocation rates referred to in Table 4 – ‘Premium Allocation Rates’.</p> <p>On the FSIP Single and the FSIP Regular all allocation rates exceed 100% and therefore all premiums will benefit from an extra premium allocation.</p> <p>HSBC will then invest the allocated premium to purchase units at the Offer Price.</p> <p>Please refer to Table 4 – ‘Bid/Offer Spread’</p> <p>The value of your units will be determined by the Bid Price.</p>
FSIP Single Option Example	<p>A lump sum investment of €10,000 in the HLM Cautious Fund:</p> <p>Allocation:  <math>€10,000 \times 104\% = €10,400</math></p> <p>Units Purchased:  <math>€10,400 \div €3.876 \text{ (Offer Price)} = 2,683.18 \text{ units}</math></p> <p>Value of Units:  <math>2,683.18 \text{ units} \times €3.682 \text{ (Bid Price)} = €9,879.47</math></p>
FSIP Regular Option Example	<p>A monthly premium of €150 in the HLM Cautious Fund:</p> <p>Allocation:  <math>€150 \times 103.5\% = €155.25</math></p> <p>Units Purchased:  <math>€155.25 \div €3.876 \text{ (Offer Price)} = 40.05 \text{ units}</math></p> <p>Value of Units:  <math>40.05 \text{ units} \times €3.682 \text{ (Bid Price)} = €147.46</math></p>
Sample Fund Prices Used	<p>HLM Cautious Fund Bid Price: €3.682</p> <p>HLM Cautious Fund Offer Price: €3.876</p> <p><i>*Bid Price and Offer Price as at 10 December 2013.</i></p>

## Section 2: HLM Funds

Table 5 – HLM Unit-Linked Funds

Where is the premium invested?	The Flexible Savings and Investments Plan offers a total of 26 HSBC Life unitised funds denominated in euro. These funds are backed by local and international Fund Managers with underlying assets held in a range of currencies, primarily euro, US dollars and sterling.
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Tabella 4 – Eżempji ta’ Drittijiet u Spejjeż

Spiza tal-polza	Lebda spiza tal-polza ma titnaqqas mill-primjum li qed jithallas jew minn fuq il-kont tal-polza.
Eżempju tar-Rati tal-Allokazzjoni tal-Primjum	<p>HSBC jiddetermina il-proporzjon tal-primjum li jiġi allokat skont ir-rati tal-allokazzjoni kif referuti f’Tabella Nru 4 – ‘Ir-Rata tal-Allokazzjoni tal-Primjum’.</p> <p>Fuq l-FSIP Single u l-FSIP Regular kull rata ta’ allokazzjoni hija oghla minn 100% u ghalhekk kull primjum se jibbenefika minn allokazzjoni aktar milli fil-fatt se jsir.</p> <p>Wara dan, HSBC jinvesti l-primjum allokat biex jixtri units skont l-Offer Price.</p> <p>Jekk joghgbok irreferi lejn Tabella Nru 4 – ‘Differenza bejn il-Prezz tal-bid u tal-offer’. Il-valur tal-units tieghek jiġi determinat skont il-Bid Price.</p>
Eżempju tal-FSIP Single	<p>Investiment ta’ €10,000 fil-HLM Cautious Fund:</p> <p>Allokazzjoni:  <math>€10,000 \times 104\% = €10,400</math></p> <p>Units Mixtrija:  <math>€10,400 \div €3.876 \text{ (Offer Price)} = 2,683.18 \text{ units}</math></p> <p>Valur tal-Units:  <math>2,683.18 \text{ units} \times €3.682 \text{ (Bid Price)} = €9,879.47</math></p>
Eżempju tal-FSIP Regular	<p>Primjum ta’ kull xahar ta’ €150 fil-HLM Cautious Fund:</p> <p>Allokazzjoni:  <math>€150 \times 103.5\% = €155.25</math></p> <p>Units Mixtrija:  <math>€155.25 \div €3.876 \text{ (Offer Price)} = 40.05 \text{ units}</math></p> <p>Valur tal-Units:  <math>40.05 \text{ units} \times €3.682 \text{ (Bid Price)} = €147.46</math></p>
Kampjun tal-Prezzijiet tal-Funds użati	<p>HLM Cautious Fund Bid Price: €3.682</p> <p>HLM Cautious Fund Offer Price: €3.876</p> <p><i>*Iż-żewġ prezzijiet huma tal-10 ta’ Diċembru 2013.</i></p>

## It-tieni sezzjoni: HLM Funds

Tabella Nru 5 – HLM Unit-Linked Funds

Fejn jiġi investit il-primjum?	Il-Flexible Savings and Investments Plan joffri total ta’ 26 unitised funds tal-HSBC Life denominati fl-ewro. Dawn il-fondi għandhom warajhom Fund Managers lokali u internazzjonali b’bażi ta’ assi miżmumin f’ muniti varji, l-iżjed fl-ewro, id-dollaru Amerikan u l-isterlina.
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Table 5 – HLM Unit-Linked Funds (Continued)

HSBC Life Assurance Individual unitised Funds	We selected the following HSBC Life unitised funds to provide a wide choice and cater for people of various ages, risk preferences, needs and for different market conditions. The HLM funds invest in funds managed by the following internationally renowned Fund Managers:  HSBC Global Asset Management (Malta) Limited HSBC Global Investment Fund SICAV Blackrock Investment Managers Schroders Global Asset Management Invesco International Limited
HSBC Life Assurance (Malta) - HLM In-House Funds	Of these 26 unitised funds, HSBC Life Assurance offers 3 strategic in-house funds that invest in a pre-determined mix of the other underlying investment funds. We have designed these in-house funds to match the needs of policyholders with different risk attitudes. These are:  HLM Cautious Fund HLM Balanced Fund HLM Aggressive Fund
Cash Fund	HLM Euro Cash Fund
Bond Funds	HLM Global Bond Fund HLM Euro Bond Fund HLM Malta Bond Fund HLM UK Bond Fund HLM Emerging Markets Bond Fund HLM International Bond Fund
Equity Funds	HLM US Equity Fund – Class 1 HLM European Equity Fund HLM European Opportunities Fund HLM Asian Equity Fund HLM Japanese Equity Fund HLM Maltese Assets Fund HLM UK Equity Fund – Class 1 HLM Global Property Equity Fund HLM Emerging Markets Equity Fund HLM International Equity Fund HLM Global Equity Fund - Class 1
Multi Asset Funds	HLM International Aggressive Fund HLM International Balanced Fund HLM International Cautious Fund HLM International Moderately Aggressive Fund HLM International Moderately Cautious Fund

The names of the funds reflect the nature of the asset class or investment strategy of the underlying investment, or funds.

You may select any combination of the 26 HLM Unit-Linked Funds. At any one time, a maximum of 5 funds are to be invested, with a minimum of 20% in each fund.

We may add and change these funds subject to the Policy Terms and Conditions document. A copy is available on request from HSBC Life Assurance (Malta) Ltd. Full details of the underlying Fund Managers and funds are available in the Fund Fact Sheets which can be obtained from any HSBC branch or by visiting [www.hsbc.com.mt](http://www.hsbc.com.mt).

Tabella Nru 5 – HLM Unit-Linked Funds (Tkompili)

Il-unitised Funds Individual tal-HSBC Life Assurance	Ahna għażilna dawn il-unitised funds tal-HSBC Life biex nipprovdru għażla wiesgħa u biex naħsbu għal nies li jvarjaw fl-età, preferenzi ta' riskju, u htigijiet tagħhom, u għal kundizzjonijiet differenti tas-suq. Il-fondi tal-HLM jinvestu f'fondi li għandhom <i>Fund Managers</i> magħrufin internazzjonalment. Dawn huma:  HSBC Global Asset Management (Malta) Limited HSBC Global Investment Fund SICAV Blackrock Investment Managers Schroders Global Asset Management Invesco International Limited
HSBC Life Assurance (Malta) – Fondi In-House tal-HLM	Minn dawn is-26 unitised funds, l-HSBC Life Assurance toffri tliet fondi strateġiċi in-house li jinvestu f'tahlita magħżula minn qabel mill-fondi tal-investimenti l-oħra. Dawn il-fondi in-house fassalniehom bil-ghan li jaqblu mal-htigijiet ta' klijenti b'atteggjament ta' riskju differenti. Dawn huma:  HLM Cautious Fund HLM Balanced Fund HLM Aggressive Fund
Fond ta' Flus	HLM Euro Cash Fund
Fondi ta' Bonds	HLM Global Bond Fund HLM Euro Bond Fund HLM Malta Bond Fund HLM UK Bond Fund HLM Emerging Markets Bond Fund HLM International Bond Fund
Fondi ta' Ekwità	HLM US Equity Fund – Class 1 HLM European Equity Fund HLM European Opportunities Fund HLM Asian Equity Fund HLM Japanese Equity Fund HLM Maltese Assets Fund HLM UK Equity Fund – Class 1 HLM Global Property Equity Fund HLM Emerging Markets Equity Fund HLM International Equity Fund HLM Global Equity Fund - Class 1
Fondi Multi-Asset	HLM International Aggressive Fund HLM International Balanced Fund HLM International Cautious Fund HLM International Moderately Aggressive Fund HLM International Moderately Cautious Fund

Lismijiet tal-fondi jirriflettu n-natura tal-klassi ta' assi jew l-istrateġija tal-fondi jew investimenti sottostanti.

Tista' tagħmel għażla kif joghġbok mis-26 Fond *HLM Unit-Linked*, sakemm tinvesti f'massimu ta' hames (5) fondi f'daqqa, b'allokazzjoni minima ta' 20% f'kull fond.

Ahna nistgħu nżidu ma' dawn il-fondi jew nibdlu minnhom skont kif hemm fid-dokument tat-Termini u Kundizzjonijiet tal-Polza. Tista' titlob li tingħata kopja minn għand l-HSBC Life Assurance (Malta) Ltd. Id-dettalji kollha tal-*Fund Managers* u l-fondi jinstabu fil-*Fund Fact Sheets* li jistgħu jinkisbu mill-fergħat kollha tal-HSBC jew billi żzur is-sit elettroniku [www.hsbc.com.mt](http://www.hsbc.com.mt).

## How do I choose the funds?

This will depend on a number of factors, such as your age, attitude to risk and investment objectives. For example, if you are still young, you may wish to invest a percentage of your portfolio in equities. Although subject to volatility, equities, in the long term usually outperform other forms of investment.

If you are nearing retirement, you may prefer the more cautious local or international bond funds that are less subject to volatility.

If you are neither particularly risk averse, nor a risk taker, a balanced selection of international and local bond and equity funds, giving a reasonable level of security but plenty of potential for capital growth may be the most appropriate investment.

A Premier Relationship Manager / Financial Planning Officer, at your local HSBC branch can provide you with information to enable you to choose the fund/s that match/es your investment objectives and your attitude to risk.

## How is the value of the funds calculated?

The assets of each fund are valued at least every week and a bid and offer price determined for each fund. The process takes into account the market value of the underlying assets and all other relevant factors including all expenses.

## How can I find out the value of my investment?

You can check the value of your policy by using HSBC's Personal Internet Banking service. For more details about this service, visit our website [www.hsbc.com.mt](http://www.hsbc.com.mt).

You will receive an annual statement of your policy.

You can contact a Premier Relationship Manager / Financial Planning Officer for an appointment.

## What is the tax situation?

In order to ascertain your exact tax status, you should seek independent professional tax advice regarding Maltese and foreign tax legislation applicable to investment in unit-linked policies, and to income and gains derived from them and from their disposal.

Income or gains arising during the duration of the policy may be subject to Maltese tax and/or foreign tax. This tax may not be recoverable by the insurance company or by the policyholders. Payment of the Death Benefit is not taxable.

The information below is a summary of the anticipated tax treatment applicable to unit holders in Malta and is based on tax law and practice currently applicable. The tax treatment is different to unit holders investing in the HLM Unit-Linked funds. Tax law, practice and levels of tax may change from time to

## Kif naghzel il-fondi?

Dan jiddependi minn għadd ta' fatturi, per eżempju kemm għandek żmien, l-atteġġjament tiegħek għar-riskju, u l-oġġettivi li għandek ta' investiment. Nghidu ahna, jekk għadek żgħir tista' tippreferi tinvesti parti mill-portafoll f'ishma. Għalkemm huma iżjed volatili, l-ishma normalment jagħtu riżultati ahjar fit-tul minn investimenti ta' tip ieħor.

Jekk wasalt biex tirtira, tista' tagħzel investiment iżjed kawt ġo fondi ta' bonds lokali u internazzjonali, li huma inqas soġġetti għall-volatilità.

Jekk int lest tissogra f'it iżda mhux hafna, l-investiment l-aktar adatt għalik jista' jkun taħlita bilanċjata ta' fondi ta' bonds u ishma lokali u internazzjonali li tagħtik livell raġonevoli ta' sigurtà imma għandha potenzjal qawwi biex il-kapital jikber.

*Il-Premier Relationship Managers / Financial Planning Officers* f'wahda mill-fergħat tal-HSBC jistgħu jagħtuk informazzjoni biex tkun tista' tagħzel il-fondi li l-aktar jaqblu mal-oġġettivi tiegħek ta' investiment u l-atteġġjament tiegħek għar-riskju.

## Kif inhu kkalkolat il-valur tal-fondi?

Il-valur tal-assi ta' kull fond huwa maħdum għall-anqas darba fil-ġimgħa, u jinhareġ prezz tal-*bid* u prezz tal-*offer* għal kull fond. Meta jagħmel dan, l-attwarju jqis il-valur fis-suq tal-assi fil-fondi u kull fattur ieħor rilevanti, inklużi l-ispejjeż.

## Kif nista' nkun naf x'inhu l-valur tal-investiment tiegħi?

Tista' tiċċekkja l-valur tal-polza tiegħek billi tuża s-servizz tal-*Personal Internet Banking* tal-HSBC. Għal aktar informazzjoni dwar dan is-servizz żur is-sit elettroniku [www.hsbc.com.mt](http://www.hsbc.com.mt).

Darba fis-sena jintbagħatlek rendikont tal-polza tiegħek.

Tista' wkoll tagħmel appuntament ma' *Premier Relationship Manager / Financial Planning Officer*.

## X'inhi l-pożizzjoni tat-taxxa?

Jekk tixtieq tkun ċert dwar x'inhu eżattament l-istatus tiegħek għall-finijiet tat-taxxa, għandek tfittex li tiehu parir minn għand professjonista indipendenti tat-taxxa dwar il-liġijiet Maltin u barranin li japplikaw għall-investiment f'poloz *unit-linked* u għad-dhul u l-qligh derivat minnhom jew mid-disponiment tagħhom.

Kull dhul jew qligh miksub tul il-perjodu tal-polza jista' jkun soġġett għat-taxxa ta' Malta u / jew ta' barra. Jista' jkun li din it-taxxa ma tkunx tista' tiġi rkuprata mill-kumpanija tal-assigurazzjoni jew mid-detentur tal-polza. Il-benefiċċju li jithallas meta l-persuna assicurata tmut mhuwiex taxxabli.

It-tagħrif mogħti hawn taħt jiġbor fil-qosor kif wiehed jantiċipa li jkun it-trattament għall-iskop tat-taxxa li japplika għad-detenturi ta' *units* f'Malta, u huwa bbażat fuq il-liġijiet tat-taxxa u l-prassi

time. The following does not include any information in respect of the tax treatment of the insurance company.

### a. Unit-Linked Funds

Gains arising or accruing on surrender or maturity of a unit-linked policy are subject to tax under any of the following two categories of funds:

#### i. Investments in prescribed funds

The HLM Malta Bond Fund and the HLM Maltese Assets Fund are classified as 'prescribed funds'. Gains or income from these funds are not subject to tax in the hands of the policyholder. However, the investment must be held in these prescribed funds for a continuous period spanning the whole life of the relevant unit-linked policy or three years from the date of the relevant maturity or surrender, whichever is the lesser.

#### ii. Investments in non-prescribed funds

HLM Funds investing in overseas underlying funds are classified as non-prescribed funds. Gains arising from these non-prescribed funds, termed as "investment income" under the Income Tax Act are taxed through a final withholding tax at source of 15% as long as the underlying funds are either licensed in Malta as a collective investment scheme under the Investment Services Act or are notified in terms of Regulation 8 of LN207 of 2004 as Undertakings for Collective Investment in Transferable Securities authorised in accordance with UCITS Directive (Council Directive 85/611/EEC). No further tax would be chargeable but any tax withheld is not available as a credit against the recipient's tax liability or for a refund, as the case may be.

In general, non-prescribed funds include:

- all non-Maltese resident funds;
- Maltese resident funds which have declared that the value of their assets situated in Malta does not amount to at least eighty-five per cent of the value of their total assets, and which are classified as such by the Commissioner of Inland Revenue.

All the Unit-Linked funds currently available for selection under the Flexible Savings and Investments Plan are classified under this category with the exception of the HLM Malta Bond Fund and the HLM Maltese Assets Fund.

### What would happen if any of the underlying funds were to fail?

A fund is a mixture of different assets. The premium you pay is invested into underlying fund/s of your choice. The premium allows you to acquire units in the fund/s. The value of your units depends on the performance of the fund/s. The performance of these funds depends on the market value of the assets owned

li tapplika lllum. It-trattament tat-taxxa huwa differenti għal detenturi ta' *units* li jinvestu fl-*HLM Unit-Linked funds*. Il-liġijiet tat-taxxa, il-prassi u l-livelli tat-taxxa jistgħu jinbidlu minn żmien għal żmien. Dan li ġej ma fih ebda informazzjoni għar-rigward tat-trattament tat-taxxa tal-kumpanija tal-assigurazzjoni.

### a. Fondi Unit-Linked

Qligh li jsir jew li jkun dovut meta tinfeda jew timmatura polza *unit-linked* huwa soġġett għat-taxxa taht xi wiehed minn dawn iż-żewġ kategoriji ta' fondi:

#### i. Investiment f'fondi preskritti

I-HLM Malta Bond Fund u I-HLM Maltese Assets Fund huma kklassifikati bhala 'fondi preskritti'. Il-qligh u d-dhul li ġej minn dawn il-fondi mhux taxxabli f'idejn id-detentur tal-polza. Imma l-investiment irid jinżamm f'dawn il-fondi preskritti għal perijodi bla waqfien tul it-terminu kollu tal-polza *unit-linked* rilevanti jew mill-anqas għal tliet snin mid-data tal-maturità jew tal-fidi tal-polza, skont liema jgħaddi l-ewwel.

#### ii. Investiment f'fondi mhux preskritti

Fondi tal-HLM li jinvestu f'bażi ta' fondi barranin huma kklassifikati bhala fondi mhux preskritti. Il-qligh li jsir minn dawn il-fondi mhux preskritti, magħruf taht l-Att dwar it-Taxxa fuq id-Dhul bhala "dhul mill-investiment", huwa ntaxxat permezz ta' taxxa finali ta' 15% maqtugħa minn ras il-ghajn, sakemm il-fondi jkunu appoġġjati jew liċenzjati f'Malta bhala skema ta' investiment kollettiv taht l-Att dwar is-Servizzi ta' Investiment jew inkella huma notifikati skont it-termini tar-Regolament Nru 8 tal-Avviz Legali 207 tal-2004 bhala Imprizi għall-Investiment Kollettiv f'Titoli Trasferibbli (UCITS) awtorizzati skont id-Direttiva tal-UCITS (Direttiva tal-Kunsill Nru 85/611/EEC). Ebda taxxa oħra ma tkun dovuta, imma t-taxxa maqtugħa ma tingħatax lura, la direttament u lanqas bhala kreditu kontra l-kont tat-taxxa tal-investitur.

Normalment il-fondi mhux preskritti jinkludu:

- il-fondi kollha residenti li mhumiex Maltin;
- fondi residenti li huma Maltin, li ddikjaraw li l-valur tal-assi tagħhom sitwati f'Malta ma jilhaqx almenu 85% tal-valur tal-assi totali tagħhom, u li l-Kummissarju tat-Taxxi Interni jkun ikklassifikahom bhala tali.

Il-fondi kollha *unit-linked* li bhalissa jistgħu jintgħażlu taht il-*Flexible Savings and Investments Plan* ġew ikklassifikati f'din il-kategorija, minbarra l-HLM Malta Bond Fund, u l-HLM Maltese Assets Fund.

### X'jiġri jekk ifalli xi wiehed mill-fondi li fihom ikun sar investiment?

Il-fondi li fihom jiġi investit il-primjum li thallas, jinvestu f'assi u fondi oħra, li terġa' wkoll huma magħmulin minn investimenti f'għadd kbir ta' assi oħra. Bil-primjum jiġu akkwistati *units* għol-fondi. Il-valur tal-*units* tiegħek jiddependi fuq kif imorru l-fondi, u dan

by these funds. In the event of financial failure of any of these underlying assets held by the funds, the bid and offer prices of the funds would be reduced accordingly. The fund would however only fail completely if all of the underlying assets held by the funds were to fail.

jiddependi fuq il-valur fis-suq tal-assi li għandhom dawn il-fondi. Fl-eventwalità ta' falliment finanzjarju ta' xi wiehed minn dawn l-assi li hemm fil-baži, il-prezz tal-*bid* u tal-*offer* tal-fondi jinżel skont il-każ. Madankollu, biex il-fond jasal għal falliment totali jridu jfallu l-assi kollha li jiffurmaw il-baži tal-investment tal-fondi kollha.

Table 7 – General Features of Additional Benefits

Tabella Nru 7 – Karatteristiċi Ġenerali tal-Benefiċċji Addizzjonali

Benefit	Type	Min Age at Entry	Max Age at Entry	Benefit Stop Age	Minimum Duration	Maximum Duration	Sum Assured
<i>Benefiċċju</i>	<i>Tip</i>	<i>Età Minima tad-Dhul</i>	<i>Età Massima tad-Dhul</i>	<i>Età ta' Waqfien tal-Benefiċċju</i>	<i>Terminu Minimu</i>	<i>Terminu Massimu</i>	<i>Somma Assigurata</i>
Additional Term Cover <i>Kopertura Addizzjonali fuq il-Hajja</i>	Stand Alone <i>Jista' jittiehed wahdu</i>	18 years (ANB 19) <i>18-il sena maghluqa</i>	69 years (ANB 70) <i>69 sena maghluqa</i>	74 years (ANB 75) <i>74 sena maghluqa</i>	5 years <i>5 snin</i>	45 years <i>45 sena</i>	Min €11,600 No Max <i>Minimu €11,600 M'hemmx massimu</i>
Accidental Death Benefit <i>Benefiċċju għal Mewt b'Disgrazzja</i>	Dependant on Term Cover Takeup <i>Jittiehed biss jekk hemm polza fuq il-hajja</i>	18 years (ANB 19) <i>18-il sena maghluqa</i>	64 years (ANB 65) <i>64 sena maghluqa</i>	69 years (ANB 70) <i>69 sena maghluqa</i>	5 years <i>5 snin</i>	45 years <i>45 sena</i>	100% of Term Cover <i>100% tal-Ammont Kopert ghat-Terminu</i>
Permanent Total and Partial Disability <i>Benefiċċju għal Dizabilità Permanenti Totali jew Parzjali</i>	Dependant on Term Cover Takeup <i>Jittiehed biss jekk hemm polza fuq il-hajja</i>	18 years (ANB 19) <i>18-il sena maghluqa</i>	54 years (ANB 55) <i>54 sena maghluqa</i>	59 years (ANB 60) <i>59 sena maghluqa</i>	5 years <i>5 snin</i>	42 years <i>42 sena</i>	Min: 25% of Term Cover Max: 100% of Term Cover <i>Minimu 25% Massimu 100% tal-Ammont Kopert ghat-Terminu</i>
Critical Illness <i>Benefiċċju għal Mard Kriktiku</i>	Stand Alone <i>Jista' jittiehed wahdu</i>	19 years (ANB 19) <i>19-il sena maghluqa</i>	59 years (ANB 60) <i>59 sena maghluqa</i>	64 years (ANB 65) <i>64 sena maghluqa</i>	5 years <i>5 snin</i>	45 years <i>45 sena</i>	Min: €23,300 Max: €232,937 <i>Minimu €23,300 Massimu €232,937</i>
Waiver of Premium <i>Eżenzjoni mill-hlas tal-Primjum</i>	Dependant on Term Cover Takeup <i>Jittiehed biss jekk hemm polza fuq il-hajja</i>	18 years (ANB 19) <i>18-il sena maghluqa</i>	54 years (ANB 55) <i>54 sena maghluqa</i>	59 years (ANB 60) <i>59 sena maghluqa</i>	5 years <i>5 snin</i>	42 years <i>42 sena</i>	The premium that is payable on the main benefit and on any additional riders taken up. <i>Il-primjum pagabbli fuq il-benefiċċju ewlieni u fuq benefiċċji addizzjonali mehuda.</i>

### What would happen if any of the underlying fund managers were to become insolvent?

Where the assets held by the funds comprise units in Collective Investment Schemes, these may be administered by reputable fund managers. In most cases, the Collective Investment Scheme's assets are adequately ring-fenced and registered with independent custodians and are, therefore, protected against the insolvency of any such managers.

### X'jigri f'każ li xi wiehed mill-*fund managers* tal-fondi li fihom hemm investment jaqa' fi stat ta' insolvenza?

Fejn l-assi miżmuma mill-fondi jikkonsistu minn *units* fi Skemi ta' Investment Kollettiv, dawn ikunu ġeneralment amministrati minn *fund managers* ta' reputazzjoni. Fil-maġġoranza tal-każi, l-assi tal-Iskemi ta' Investment Kollettiv huma mharsa tajjeb u huma reġistrati ma' kustodji indipendenti u għaldaqstant għandhom protezzjoni adegwata kontra l-insolvenza ta' xi wiehed mill-*managers*.

### **Do I need Central Bank approval for foreign investments?**

No. All underlying investments are owned by HSBC Life Assurance (Malta) Ltd. All the units allocated to your policy are thus local investments.

### **Section 3 – Additional Benefits**

#### **What other benefits can I choose?**

The following are summaries describing the additional covers available to policyholders together with the main policy. These are available at an extra cost and are each subject to Additional Terms and Conditions (“AT&Cs”) in relation to the particular benefit chosen, which AT&Cs are available on request. Before selecting any one of these additional benefits you should read the relevant AT&Cs.

#### **Additional Term Cover**

As an optional benefit, you may purchase additional life assurance cover under your policy. This benefit pays an additional sum of money, chosen by yourself, if the life assured dies before the policy matures. By choosing this benefit you will ensure that your family will be financially protected should the worst happen in the future.

Full details of this benefit are contained in the Additional Policy Terms and Conditions for Term Assurance Benefit.

#### **Accidental Death Benefit**

Whilst accidental death is covered under the Additional Term Cover, this option guarantees the payment of an additional sum assured equal to that of the Additional Term Cover if the life assured dies due to bodily injuries resulting exclusively from an accident.

Full details of this benefit are contained in the Additional Policy Terms and Conditions for Accidental Death Benefit.

#### **Permanent Total and Partial Disability**

This option provides protection if the life assured becomes totally or partially disabled, and a lump sum is paid according to the degree of disability. Payment of the lump sum is made 12 months after the occurrence of the accident or disease, and any remaining Sum Assured is kept insured at an appropriate premium.

Full details of this benefit are contained in the Additional Policy Terms and Conditions for Permanent Total and Partial Disability Benefit.

### **Jien għandi bżonn l-approvazzjoni tal-Bank Ċentrali biex ikolli investimenti barranin?**

Le. L-investimenti kollha tal-fondi li tidhol fihom huma proprjetà tal-HSBC Life Assurance (Malta) Ltd. Il-*units* kollha allokati lill-polza tiegħek b’hekk huma investimenti lokali.

### **It-Tielet Sezżjoni – Benefiċċji Addizzjonali**

#### **X’benefiċċji oħra nista’ nagħzel?**

Dan li ġej jiddeskrivi fil-qosor il-koperturi addizzjonali li detentur ta’ polza jista’ jżid mal-polza prinċipali. Dawn jistgħu jittiehdu bi hlas addizzjonali u kull wieħed għandu Termini u Kundizzjonijiet Addizzjonali (“AT&Cs”) għar-rigward tal-benefiċċju partikulari magħżul. Tista’ titlob li tingħata kopja tal-AT&Cs. Qabel ma tagħzel xi wieħed mill-benefiċċji addizzjonali għandek taqra sew l-AT&Cs li japplikaw.

#### **Kopertura Addizzjonali fuq il-Hajja**

Benefiċċju ieħor li tista’ tagħzel huwa l-kopertura addizzjonali fuq il-hajja. B’dan il-benefiċċju tithallas somma addizzjonali ta’ flus, skont kemm tagħzel int, jekk il-persuna assicurata tmurt qabel ma l-polza timmatura. Meta tagħzel dan il-benefiċċju tkun qed tiżgura l-harsien finanzjarju tal-familja tiegħek jekk int tiġi nieqes.

L-informazzjoni kollha dwar dan il-benefiċċju ssibha fit-Termini u Kundizzjonijiet Addizzjonali tal-Polza fuq Kopertura ta’ Terminu Addizzjonali.

#### **Benefiċċju għal Mewt b’Disgrazzja**

Għalkemm il-mewt b’digrazzja hija diġà koperta taht il-Kopertura Addizzjonali fuq il-Hajja, din l-opzjoni tiggarrantixxi l-hlas ta’ somma addizzjonali assicurata ekwivalenti għal dik tal-Kopertura addizzjonali fuq il-Hajja jekk il-persuna assicurata tmurt riżultat ta’ ġrieħi kkawżati esklussivament minn disgrazzja.

L-informazzjoni kollha dwar dan il-benefiċċju ssibha fit-Termini u Kundizzjonijiet Addizzjonali tal-Polza fuq Benefiċċju għal Mewt b’Disgrazzja.

#### **Benefiċċju għal Diżabilità Permanenti Totali u Parzjali**

Dan il-benefiċċju jagħti harsien jekk il-persuna assicurata tiswa totalment jew parzjalment diżabilitatà. Tithallas somma ta’ darba skont il-grad tad-diżabilità. Il-hlas tas-somma jsir 12-il xahar wara li jkun seħħ l-incident jew il-mard, u dak li jifdal mis-Somma Assicurata (jekk jifdal) jinżamm assigurat bi primjum rivedut kif jixraq.

L-informazzjoni kollha dwar dan il-benefiċċju ssibha fit-Termini u Kundizzjonijiet Addizzjonali tal-Polza fuq Diżabilità Permanenti Totali u Parzjali.



## Critical Illness

This option guarantees the payment of the selected sum assured if the life assured is diagnosed with any one of the following conditions: heart attack, coronary by-pass, stroke, kidney failure, life threatening cancer, major organ transplant, coma, paralysis, blindness, and severe burns.

Full details of this benefit are contained in the Additional Policy Terms and Conditions for Critical Illness Benefit.

Critical Illness Benefit will not be paid if covered illness or disease occurs within 3 months of commencement of the policy. In addition, the life assured must survive for 28 days from diagnosis of the condition that gave rise to a claim for the sum assured under this benefit to be paid. In case of a claim, the life assured must notify HSBC Life in writing within 90 days from the date the illness was diagnosed.

## Waiver of Premium

This option applies only if the policyholder is also the life assured.

This option provides you with a waiver of premium if you suffer a disability which causes you to lose your income. In other words, your life policy will continue. The disability must continue for a period of not less than 6 consecutive months to qualify you for the waiver of premium.

Full details of this benefit are contained in the Additional Policy Terms and Conditions for Waiver of Premium Benefit.

## Benefiċċju għal Mard Kritiku

Din l-opzjoni tiggarrantixxi l-hlas tas-somma assicurata magħżula jekk il-persuna assicurata tinstab li għandha xi waħda minn dawn il-kundizzjonijiet: attakk tal-qalb, *by-pass* koronarja, puplesija, taħsir tal-kliewi, kanċer ta' theddida għall-ħajja, trapjant ta' organu maġġuri, koma, paralizi, telfien tad-dawl, jew hruq serju.

L-informazzjoni kollha dwar dan il-benefiċċju ssibha fit-Termini u Kundizzjonijiet Addizzjonali tal-Polza tal-Mard Kritiku.

Il-Benefiċċju għall-Mard Kritiku ma jithallasx jekk il-kundizzjoni jew marda koperta sseħħ fi żmien tliet xhur mill-bidu tal-polza. Barra minn dan, il-persuna assicurata trid tibqa' ħajja għal 28 jum minn meta ssir id-dijanjsi tal-kundizzjoni li għaliha tkun saret il-klejm biex tithallas is-somma assicurata taht dan il-benefiċċju. Fil-każ ta' klejm, il-persuna assicurata trid tavża lill-HSBC Life bil-miktub fi żmien 90 jum mid-data li tkun saret id-dijanjsi tal-marda.

## Eżenzjoni mill-Hlas tal-Primjum

Din l-opzjoni tghodd biss jekk id-detener tal-polza huwa wkoll il-persuna assicurata.

Din l-opzjoni tagħtik maħfra tal-primjum jekk iġġarrab diżabiltà li ttellfek id-dhul tiegħek. Fi kliem ieħor, il-polza fuq il-ħajja tkompli għaddejja. Id-diżabiltà trid ittul għal perijodu ta' mhux inqas minn sitt xhur konsekuttivi biex int tikkwalifika għall-Eżenzjoni mill-Hlas tal-primjum.

L-informazzjoni kollha dwar dan il-benefiċċju ssibha fit-Termini u Kundizzjonijiet Addizzjonali tal-Polza fuq Eżenzjoni mill-Hlas tal-Primjum.







HSBC Life Assurance (Malta) Ltd (Registered Office: 80, Mill Street, Qormi QRM 3101 Malta. Company No: C18814) is regulated and authorised by the MFSA to carry on long term business of insurance under the Insurance Business Act 1998. HSBC Bank Malta is enrolled as a Tied Insurance Intermediary for HSBC Life Assurance (Malta) Ltd under the Insurance Intermediaries Act 2006 (Registered Office:116, Archbishop Street, Valletta VLT 1444. Company No: C3177).

This information is not to be construed as investment advice.

HSBC Insurance is a trading name used worldwide by the insurance businesses of the HSBC Group, including HSBC Life Assurance (Malta) Ltd which has issued this document.

**Approved and issued by HSBC Life Assurance (Malta) Ltd**

80, Mill Street, Qormi QRM 3101, Malta  
[www.hsbc.com.mt](http://www.hsbc.com.mt)

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